

# Medicare Set-Aside Programs

## Optimize Settlements and Resolve Cases with Confidence

We offer a wide array of statutorily compliant Medicare Set-Aside (MSA) programs. Each MSA is built on a foundation of reasonable consideration of Medicare's interests, and accurate allocation of future medical expenses and treatment needs.

Our experienced professionals guide you through the MSA process and offer a variety of settlement options focused on driving down cost and saving time. Regardless of the program a customer chooses, **IMPAX** offers seamless MSA solutions.

We have saved our customers millions by developing reasonable and defensible MSA allocations and backing our position with solid medical and legal evidence.

#### **Traditional MSA**

If you wish to utilize the Centers for Medicare & Medicaid Services (CMS) voluntary review program, we start with a thorough analysis of your case, making sure it is compliant with all current CMS review protocols, then advocate for its approval. If disputes arise, we advocate for you with the full weight of the medical record and jurisdictional nuances pertaining to the case.







#### Non-Threshold MSA Allocation

CMS has indicated that its Workers' Compensation MSA review thresholds are not substantive dollar or safeharbor thresholds and that Medicare's interests must be considered and protected when settling any workers' compensation case, even when review thresholds are not met. We recommend that you consider developing protocols and best practices regarding when and how Medicare's interests should be considered in non-threshold cases. Our experienced professionals use standards of care methodology when completing the Non-Threshold MSA for claims that do not meet the CMS review threshold.

#### Pre-Allocation Assessment (Pre-MSA)

While not an MSA, our Pre-Allocation assessment is a tool to evaluate potential Medicare Set-Aside exposure before a full MSA is ordered. This high-level estimate is based on the past six months of treatment records and offers a brief snapshot of possible costs and issues as well as other factors that may impact a future MSA and settlement.

#### Non-Submit MSA

If you wish to forego CMS' voluntary review program, we have several options from which to choose. Some customers prefer to designate certain types of cases that almost always result in over-funded settlements, and others prefer to adopt a full non-submit program.

There are several key considerations that we address collaboratively with you. All of our programs are statutorily compliant and are coupled with robust settlement addendum programs. There is a right way and a wrong way to approach non-submit programs and our customers enjoy the peace of mind that comes with our team's comprehensive experience in this area.

## Certified MSA

Utilizes evidence-based medicine, standards of care methodology, and real-world metrics to calculate future medical expenses. A Certified MSA bypasses the voluntary Medicare review process, is compliant with MSP statutes, and typically results in a reduced MSA amount providing the additional savings associated with a closed file. Our Certified MSA also includes administration services provided by our partner Bridge Pointe.

## Liability MSA

This MSA outlines future Medicare-covered medical treatment and prescription drug costs that would otherwise be paid by Medicare, and includes a summary of current treatment and future care recommendations. Our team assists the parties with incorporating this information into the settlement process.

## Proven Analysis and Methodology

Regardless of the MSA program you choose, we approach every case with a proven three-layer analysis. This methodology not only produces realistic and defensible outcomes and offers tangible savings, it also eliminates the over-funding of a settlement (commonly associated with the one-dimensional practice of forecasting medical needs based solely upon predicted CMS review outcomes).

## Measurement of Program Success

Each MSA program is measured against key performance indicators, evaluated quarterly and provided to you in a customized report. We recommend that each MSA program is reviewed at an annual stewardship meeting, which allows for a deeper dive into MSA program and evidence-based medicine trends. We compare your outcomes to state and national results to effectively demonstrate how compliance objectives are being met.



Measure Key Performance Indicators (KPIs) evaluated guarterly



Analyze Detailed analysis of trends during annual stewardship meetings



Compare Outcomes compared at both state and national levels

Contact us today and discover how our Medicare Set-Aside programs can result in significant savings for you and your clients.

